



IPSWITCH PARTNERSYNERGY

December 2018



**Expand your market
reach with Ipswitch
WhatsUp Gold and Cisco
Connected TAC
(Webinar Recording)**

Thank you for joining us at the webinar to learn how you can solve your customers' challenges in maintaining and operating their networks using Cisco Connected TAC and WhatsUp Gold.

If you missed the session, please feel free to access the recording [here](#).

Should you have any questions, ideas or require any further information, please feel free to contact your Ipswitch Channel Manager.



Year-End Message from Alessandro Porro

- *Senior Vice President, Intl Sales*

As the holiday season approaches, I would like to take the opportunity to thank you for your contributions as an Ipswitch Partner. Throughout 2018, your support has been a critical success factor for the organization to meet its goals and in this final quarter of the year,

I urge you to dig deep into our energies for a final sprint, so that we can all reach the objectives we set out to achieve at the start of the year, and crown it with success. During my trip in the region, I have had the opportunity to meet many of you and solicited direct feedback on your areas of concerns to help us be more successful. I know many of you are very interested in our product development.

Earlier this year, WhatsUp Gold 2018 was released with major enhancements and the recent release of WhatsUp Gold 2018 SP3 took the product to the next level and deliver increased usability, control and visibility into the status and performance of networks with new powerful map overlays and controls.

In mid-November, a Global Customer Council call with our CEO and our Product Management. During such call, many customers provided feedback that we have "turned the corner" on our challenges with recent releases, and that with WhatsUp Gold v2018 SP2 they have regained confidence in the solution.

On our file transfer business, MOVEit 2018 was released earlier this year featuring a new Secure Folder Sharing capability which offers a convenient, easy-to-use file sharing and collaboration capability that assures the data security, visibility and audit trails necessary when sharing sensitive or protected data.

In 2019, we have a strong product development pipeline which I am excited to share with you in time to come. Let's strive for a strong finish in 2018 and celebrate our success together when we meet in early 2019. Lastly, I wish you a wonderful festive holidays ahead with your loved ones.



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[Ipswitch WhatsUp Gold 2018 Service Pack 3 Released with Enhanced At-A-Glance Status of Network Monitoring](#)

Ipswitch® released the third update to its WhatsUp® Gold 2018 network monitoring product in the form of Service Pack 3, which includes a new Application Performance Monitoring (APM) overlay for enhanced at-a-glance status of monitored applications. A new APM Device Card allows one-click access to APM dashboards and controls. WhatsUp Gold 2018 SP 3 also includes an OpsGenie incident creation action feature, which adds support for the modern incident management platform for operating always-on services.

“With increasingly complex network environments, busy IT teams are continuously looking to easily view key metrics and the overall health of network dependencies, wireless networks, virtual environments, cloud resources and interface utilization, and then obtain the specifics for troubleshooting and assuring the fastest time to problem resolution,” said Jim Cashman, Director of Product Management at Ipswitch. *“Ipswitch has improved on these requirements with WhatsUp Gold 2018 SP 3, delivering increased usability, control and visibility into the status and performance of networks with new powerful map overlays and controls.”*

WhatsUp Gold 2018 SP 3 also adds a new Device Card showing Network Traffic Analysis (NTA) data, including top five conversations as well as allowing one-click access to NTA dashboards. In addition, IT teams now have more control over assigning active interface monitors to every device during discovery. As well, the Device Group Mini Status report has been redesigned for improved usability. This latest release also includes support for Cisco Meraki Firewalls and Cisco Meraki Security Appliances as well as the ability to run executables directly from within the Admin Console.

All updates are available as free upgrades from the Ipswitch Community for all customers with an active service agreement.

Blog and News

- [How To Use Secure Folder Sharing In MOVEit 2018](#)
- [Ipswitch Sponsors VMware Cloud Computing Event in Taiwan](#)
- [How To Choose A Network Configuration Management Tool](#)
- [Enforcing Security Policy Agreement At Sign On With MOVEit](#)
- [How To Increase Collaboration Without Reducing Security](#)
- [Podcast: New Enhancements in WhatsUp Gold 2018 Service Pack 3](#)
- [What is Cisco Discovery Protocol \(CDP\)?](#)